

Set Goals, Know Why



Commitment Letter Part I



Commitment Letter Part 1

This commitment letter is to be filled out by everyone that you personally sponsor!!!

First, start your *Business Binder*:

In your binder, you should have sign up forms, the eXfuze PowerPoint and the training manual.
Have Your Warm Market List and keep adding to it as you think of new prospects.

Congratulations on your decision to join eXfuze! You will be exposed to a lot of information in the coming days and weeks. Just remember that the most important activity in which you can engage is to **talk to people!** It is to build an army of representatives who, with you, can leverage effort and income. In order to build successfully, you must make a commitment to learn and follow certain principles, and to teach those principles to each person you sponsor. Review the following with your Sponsor, and then sign and date your commitment to get started on the right track.

I will not contact any prospects on my own, without my UPLINE LEADERS!!!

1. Have you ever done network marketing before? _____

2. How much time are you willing to set aside for building this business?

3. How committed are you to doing the things necessary to reaching your goals?

4. On a scale of 1 – 10, what is your comfort level of talking to other people about joining eXfuze, including family and friends?

5. If I (your upline) see you getting off track, what would you like me to do?

What is Your Commitment Level?

1. I am going to go after eXfuze very hard and will do what it takes to be at the top. I will sponsor 10 people or more quickly and help them get 10 or more as well. I will do this by duplicating POD's.

2. I am going to do a medium effort with eXfuze at first, I will agree to sponsor 4 to 6 people quickly and help them get 4 to 6 as well. I will do this by duplicating POD's.

3. I am doing eXfuze part-time and I will agree to sponsor 2 people quickly and help them get 2 also. I will do this by duplicating POD's.

4. I will make sure I sponsor and train my partners correctly by duplicating and teaching this agreement.

I agree as a new distributor to commit to and follow my commitment level.

Signed by the new member

As your upline I agree to help you achieve whatever goal you are seeking to attain!!!

Signed by upline member

Who are the Top 15 individuals you would like to have join you in your eXfuze organization?

| Name | Phone Number | Email |
|-------------|---------------------|--------------|
| 1. | _____ | _____ |
| 2. | _____ | _____ |
| 3. | _____ | _____ |
| 4. | _____ | _____ |
| 5. | _____ | _____ |
| 6. | _____ | _____ |
| 7. | _____ | _____ |
| 8. | _____ | _____ |
| 9. | _____ | _____ |
| 10. | _____ | _____ |
| 11. | _____ | _____ |
| 12. | _____ | _____ |
| 13. | _____ | _____ |
| 14. | _____ | _____ |
| 15. | _____ | _____ |

Part of the Close is Proper Training

Commitment Letter Part II



Commitment Letter Part 2

Your "WHY"

Write down why you are doing exFuze!

Goals and Benchmarks:

Goals not written are just dreams. Post them every where everyone can see them!!!

Take the amount of money you want to make, for example, \$5000.00 dollars a month. You will need 12,500.00 in binary volume on both sides of your business weekly to get 1,250.00 a week in income. This represents 100 autoships at \$240.00 per week, or 400 people in your downline. This is not volume or income from the sign up volume, fast start or check match. You would obviously make a lot more money than this example.

This represents your binary volume only or MAIL BOX INCOME.

How much do I want to make monthly? _____ How fast? _____

What will it take and what do I agree to do, to make \$ _____

Month 1, I will have sponsored _____ people.
I will have _____ people in my down line.
I will make \$ _____

Month 2, I will have sponsored _____ people.
I will have _____ people in my down line.
I will make \$ _____

Month 3, I will have sponsored _____ people.
I will have _____ people in my down line.
I will make \$ _____

Month 6, I will have sponsored _____ people.
I will have _____ people in my down line.
I will make \$ _____

Month 12, I will have sponsored _____ people.
I will have _____ people in my down line.
I will make \$ _____
I will make \$ _____ in year:

I will make this much money in:

2 years, for the year _____

5 years, for the year _____

10 years, for the year _____

I have completed the following:

I HAVE made my calendar for scheduling conference calls, meetings, and 3-way calls.

I watched the FIVE Training Videos below:

Part 1: Watch the 10 minute Journey video at the following link

<http://exfuze.presentationexpert.com/stw/index.php?p=ujtooc1e615inugrpirl>

Part 1b: Watch the 4 minute Seven+ product video at the following link

<http://exfuze.presentationexpert.com/stw/index.php?p=nsuulpk4c872foymxrko>

Part 2: a complete look at the eFuze Business Plan opportunity by streaming video (click on the link below to watch it):

<http://www.exfuze.com/Presentation/index.aspx>

Part 3: a complete look at the eFuze COMPENSATION PLAN (review the hard copy as well)

Click on the following link to watch it:

<http://www.myexfuzeoffice.com/presentation/>

Part 4: the POD, Power of Duplication

<http://www.myexfuzeoffice.com/presentation/POD/>

Part 5: 12 minute video, Robert Kiyosaki Rich Dad Poor Dad:

<http://video.google.com/videoplay?docid=114188256951084263&hl=en>

I have listened to the Pre-Recorded sizzle call:

Eddie Freeman 5 minute Sizzle Call: 1 877 434 1015

I agree to do the following:

- I AGREE TO BE ON ALL Conference Calls and Training Calls. I agree to teach my partners the same. I know when the conference calls are:
www.eXfuze.Calendar.com and <http://calendar.yahoo.com/teamexfuze>
- I will learn how to do a three-way call ON MY HOME PHONE AND MY CELL PHONE, even with the pre-recorded calls
- I know how to host an eXfuze party (eXfuze Training Manual and <http://exfuze7.keepandshare.com>)
- I will forward all my new partners information to my upline Diamond leader, including full name, cell phone and email of the new partner.
- I AGREE TO BE AT ALL LOCAL MEETINGS AND TRAININGS EVEN IF I DON'T HAVE ANY ONE TO BRING!!!! I UNDERSTAND WHY I NEED TO SUPPORT THEM.
- I KNOW AND UNDERSTAND THAT WHEN I AM WITH MY UPLINE I EDIFY THEM AND KEEP QUIET. No matter what, I will speak only when I am asked!!!
- I agree I will make an eXfuze list of things to do every day and stick to it. (eXfuze Training Manual and <http://exfuze7.keepandshare.com>)
- I know and understand what POD building is and that is how I grow and duplicate my business.
- I agree that I will follow up with everyone I can in my downline to make my business grow. I will teach duplication, duplication, duplication BY BUILDING ONE POD AT A TIME.
- I WILL CONTACT _____ NEW PEOPLE A DAY AT FIRST UNTIL I HAVE 10 MEMBERS IN MY DOWNLINE!!!

Have you completed the following?

Getting Started Checklist: https://www.myexfuzeoffice.com/docs/GettingStartedPacket_rel0808.pdf

Sponsor's Guide: Enrolling and 48-hour Training:
https://www.myexfuzeoffice.com/docs/48HourSponsorGuide_rel0808.pdf

Steve Campbell 7 Steps: https://www.myexfuzeoffice.com/docs/Campbell's7SimpleStepsWorkbook_rel0808.pdf
Give copies of completed worksheets to your upline.

All the above can also be found in your back office under:
(Member Resources) and then (Get Training)

I know how to do the following:

- I know where to find the eXfuze PRE-RECORDED CALLS
- *Steve Campbell's calls are in your back office under www.exfuze.com. Go to the date of the call and click on Event Details\Broadcast\Replay at the bottom of the box.*
- I know where to find the conference calls in my back office, and I know when the conference calls are:
www.eXfuze.Calendar.com
- I know where the www.eXfuze.Calendar.com is and I know where to find meetings and conference calls throughout the world.
- I know my way around the www.eXfuze.com/myoffice
- I know how to sign someone up online www.eXfuze.com/myoffice. I will use the binary tree view to enroll new distributors
- I know how to complete an upgrade (Back office under "Order and Order History" and then "Product and More")
- I know how to change an autoship (Back office under "Order and Order History" and then "Set up and Manage Auto Ship")
- I know what a trouble ticket is (Back Office under "Member Resources" and then "Help Desk Manager")
- I know the differences between the different autoships and why there is a difference in commissions (Back office under "Member Resources" and then "Get Training")
- I know and understand the enrollment levels: \$40, \$190.00, \$340.00 and \$640.00 (Back office under "Member Resources", then "Get Training" and then the "eXfuze Compensation Plan")

- I know the eXfuze Marketing Plan, including what it takes to be: Binary Qualified, Check Match Qualified, and Fast Start Qualified for two levels. (Back office under "Member Resources" and then "Get Training")
- I have printed my business cards from my back office, and I know where all the forms and flyers I need are. (Back office under "Member Resources" and then "Print Forms and Flyers")
- I know where to find the training for www.exfuze.com (Back office under "Member Resources" and then "Get Training")
- I know and understand the 7 Day Challenge with 10oz bottles as well as how the free gift card with the 25oz bottle works. (Back office under "Member Resources" and then "Get Training")
- I have read the product information on the corporate web site. www.exfuze.com
- I will call eXfuze Distributor Support for information first before my calling my upline for technical support. [eXfuze Company Number \(561\) 626-4515](tel:5616264515)
- I know what a Drop-By appointment is (eXfuze Training Manual and <http://exfuze7.keepandshare.com>)
- I have opened a www.skype.com account
- I know where to find Steve Campbell's PowerPoint <http://www.myvictorysuccess.com/>
- I have been to, and studied <http://exfuze7.keepandshare.com>

I commit to all of the above. I also agree to be coachable, follow the system, and utilize my upline for training and support.

New Representative

Date

Sponsor

Date

Follow Up If You Don't Close

- Give yourself a reason to follow up
 - Never leave one exposure without setting up a time for another
 - You have 48 hours to make the sale from the initial contact
 - Three Options
 - Enroll
 - Become a Customer
 - Get Referrals
-

Keep The Door Open

- “If this opportunity continues to take off like it has been and is predicted to...”
- “Is it alright if I tap you on the shoulder in a few months to let you know how it is going?”
- Some people will just not get it!



MOMENTUM

- eXfuze is a TIDAL WAVE and you are in the ocean on a surfboard. You can sit and let it roll past or you can paddle as hard and as fast as you can and catch the biggest wave ever.
- It is going to happen with or without you!
 - Don't be on the, "Oops, I missed it!" side